



FORTY NINERS STADIUM MANAGEMENT COMPANY

Date: June 30, 2022

To: Jim Mercurio
Executive Vice President & General Manager

From: Jenti Vandertuig
Procurement Director

Subject: Recommendation for Award for Genetec Security System Software
License Subscription, Related Products and Professional Services for
Levi's Stadium

Recommendation

1. Recommend approval and award of a one-time Purchase Order to EyeP Solutions, Inc., to provide professional services to upgrade the Genetec security system from version 5.7 to 5.8, in the amount of \$15,500.
2. Recommend approval and award of a one-time Purchase Order to EyeP Solutions, Inc., to provide KiwiVision software license, a video analytics resource that integrates with Genetec security system, in the amount of \$32,896.40.
3. Recommend approval and award of a one-time Purchase Order to EyeP Solutions, Inc., to provide White AutoVu SharpV camera kits, related Genetec software license subscription and remote deployment services, in the amount of \$41,662.32.
4. Recommend approval and award of a one-time Purchase Order to EyeP Solutions, Inc., to provide Genetec Federated Security Center and Omnicast Camera software license subscriptions, in the amount of \$2,745.74.

Because this document contains information regarding security systems at Levi's Stadium (Stadium), we recommend that the Santa Clara Stadium Authority (SCSA) limit the public disclosure/discussion of this particular item, to the extent possible.

Proprietary Software System as a Single Source

Forty Niners Stadium Management Company LLC (Stadium Manager) utilizes the Genetec Security Center system as a unified security monitoring system at the Stadium for access control and for closed-circuit television also known as CCTV. Genetec Omnicast is used for CCTV security and Genetec Synergis is used for access control.

These systems were installed during the construction of the Stadium in 2014. [REDACTED]

[REDACTED]

Stadium Manager is recommending an upgrade to the current Genetec Security Center and to procure additional Genetec software licenses including software subscription services, and related products to enhance Levi's Stadium security platform and monitoring capabilities.

Utilize the Federal General Services Administration (GSA) Schedules as Cooperative Agreements to Procure from EyeP Solutions, Inc.

Genetec software license subscriptions, products and related maintenance and subscription renewals can be procured only through Genetec's third party resellers. Stadium Manager requested assistance from Genetec, Inc., and was referred to the Federal GSA Schedule 47QSWA18D0050 for software subscriptions, products and maintenance services and Federal Supply Schedule GS35F0284U for professional services.

Stadium Manager evaluated the current needs and determined that it was in our best interest to utilize a cooperative agreement. EyeP Solutions, Inc. is one of the value added resellers on the Federal GSA Schedules who has provided the required Genetec certification training to our Security personnel and will accept our local terms and conditions to contract with Stadium Manager. The links to the GSA Schedules are provided here:

Genetec GSA Schedule Cooperative Agreement:

<https://resources.genetec.com/genetec-awards-certifications/general-services-administration-gsa>

Federal GSA Schedule 47QSWA18D0050 for Genetec Software Licenses, Products and Maintenance Services:

https://www.gsaadvantage.gov/ref_text/47QSWA18D0050/0X8LED.3SYD2_47QSWA18D0050_GENETECTERMSMASPA0039MAY2022.PDF

Federal Supply Schedule GS35F0284U for Genetec Professional Services:

<https://govtribe.com/file/government-file/gs35f0284u-federal-supply-schedule-gs35f0284u-dot-pdf>

Stadium Manager engaged EyeP Solutions, Inc. and Genetec, Inc. to evaluate our needs and provide quotations.

Reasons for Recommendation

1. Upgrade Genetec System to Version 5.8

The Genetec system upgrade to version 5.8 was approved as part of the FY22/23 SCSA Capital Expenditures budget to improve overall system performance and stability, add new features that will help in operator training and enhance utilization of software. The upgrade also provides customizable live dashboards that provide assistance in monitoring alarms and events in real-time. [REDACTED]

Utilizing the Federal Supply Schedule GS35F0284U price list 132-34 references professional services, EyeP Solutions, Inc. provided a quotation for professional services to assist Stadium Manager with implementing the Genetec 5.8 upgrade on site at the Stadium. The total cost for professional services is \$15,500 which includes the additional 10% discount off the cooperative agreement pricing.

Therefore, approval is sought to issue a Purchase Order to EyeP Solutions, Inc. to provide professional services to upgrade the Genetec security system from version 5.7 to 5.8, in the amount of \$15,500. The approved budget amount is \$36,750 and referenced on the FY22/23 SCSA Capital Expenditure list as Software Upgrade to Genetec 5.8.

2. Video Analytics

The acquisition of video analytics was approved as part of the FY22/23 SCSA Capital Expenditures budget. This purchase was planned to assist with video investigations. Video investigations can take several hours to days to complete using legacy playback methods. Including video analytics will greatly decrease staff time wasted in the video review process and aid in investigations using newer technology.

KiwiVision is a video analytics resource that has integrated with Genetec and is the preferred choice for analytics due to its integration and full support through Genetec software subscription service. [REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

Utilizing the Federal GSA Schedule 47QSWA18D0050 for software licenses, products and maintenance services, EyeP Solutions, Inc. provided a quotation for the purchase of software licenses for KiwiVision People Counter, Privacy Protector, and the KiwiVision Security video analytics module for various protections and detections. The specific items are referenced in the GSA Schedule as GSC-OM-1PC - Page 167, GSC-OM-1PP - Page 168, and GSC-OM-1-VASU Page 168. The total cost for this purchase is \$32,896.40 which includes the additional 10% discount off the cooperative agreement pricing.

Therefore, approval is sought to award of a one-time Purchase Order to EyeP Solutions, Inc. to provide KiwiVision software licenses in the amount of \$32,896.40. The approved budget amount is \$36,750 and referenced on the FY22/23 SCSA Capital Expenditure list as Video Analytics.

3. License Plate Reader (LPR) Cameras at Vehicle Entry Gates

The acquisition of LPR cameras at vehicle entry gates was approved as part of the FY22/23 SCSA Capital Expenditure budget. This project was initiated to enhance Stadium safety and security by adding six LPR cameras on entry/exit lanes of vehicle gates to document and track vehicles entering and exiting the Stadium. These LPR cameras provide additional visibility of all parties entering and exiting the Stadium.

[REDACTED]

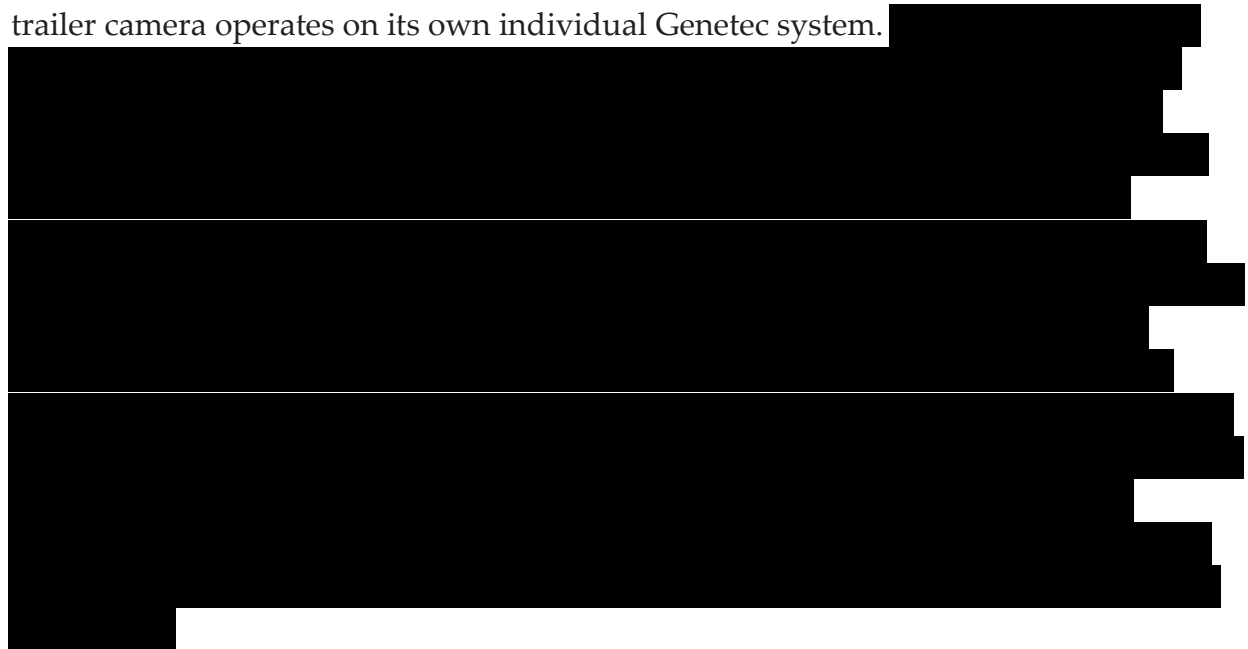
Utilizing the Federal GSA Schedule 47QSWA18D0050 for software licenses, products and maintenance services, EyeP Solutions, Inc. provided a quotation for the purchase of

White AutoVu SharpV LPR camera kits, Genetec software licenses and subscription service, and remote deployment services. The specific items are referenced in the GSA Schedule as AU-K-V-WS850-LC - Page 132, GSC-AV-S - Page 164, and ADV-LPR-F-1M – Page 74. The total cost for this purchase is \$41,662.32 inclusive of freight and applicable sales tax. This amount includes a 10% discount off the cooperative agreement pricing.

Therefore, approval is sought to award of a one-time Purchase Order to EyeP Solutions, Inc. to provide the White AutoVu SharpV camera kits, related Genetec software license subscriptions and remote deployment services, in the amount of \$41,662.32. The approved budget amount is \$47,250 and referenced on the FY22/23 SCSA Capital Expenditure list as License Plate Reader (LPR) Cameras at Vehicle Entry Gates.

4. Additional Genetec Software License Subscription

Levi's Stadium has a need to procure additional Genetec Federated Security Center licenses for the mobile CCTV trailers and Genetec Omnicast camera licenses. The CCTV trailer camera operates on its own individual Genetec system.



Utilizing the Federal GSA Schedule 47QSWA18D0050 for software licenses, products and maintenance services, EyeP Solutions, Inc. provided a quotation for the purchase of the Genetec Federated software licenses and Genetec camera licenses. The specific items are referenced in the GSA Schedule GSC-1SCFED-20 - Page 146 and GSC-OM-E-1C Page 168. The total cost of this purchase is \$2,745.74 which includes the additional 10% discount off the cooperative agreement pricing.

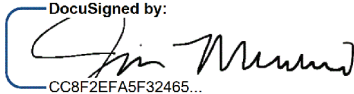
Therefore, approval is sought to award a one-time Purchase Order to EyeP Solutions, Inc. to provide Genetec Federated Security Center and Omnicast Camera software license subscriptions, in the amount of \$2,745.74.

The cost for this purchase is covered in the FY22/23 SCSA Budget, Security Department, as a shared expense.

Next Steps

Once Stadium Manager receives approval from the SCSA Board, Purchase Orders will be issued to EyeP Solutions, Inc. and executed copies forwarded to the Board. Supporting documentation for all four recommendations are provided for review and approval.

Submitted By:  Date: 6/30/2022
Jenti Vandertuig, Procurement Director

Approved By:  Date: 6/30/2022
Jim Mercurio, Executive Vice President & General Manager